ONTARIO ATTORNEY GENERAL LAW LIBRARY
00047514

CIVIL JUSTICE REVIEW

PRIVATE BAR SURVEY

November 7, 1994

KF
8719
O563
1994

MINISTRY OF THE
ATTORNEY GENERAL
LAW LIBRARY

JUL 25 2002

Missing page

CIVIL JUSTICE REVIEW

Private Bar Survey

MINISTRY OF THE ATTORNEY GENERAL - LAW LIBRARY

November 7, 1994

KF
8719
O563
1994

Ontario. Civil Justice Review
Private bar survey: working paper of
the Ontario Civil Justice Review

KF
8719
O563
1994

Ontario. Civil Justice Review
Private bar survey: working paper of
the Ontario Civil Justice Review

MINISTRY OF THE
ATTORNEY GENERAL
LAW LIBRARY

Notes on Interpreting the Data

The data contained in these analyses represent the 521 responses which were received by the Civil Justice Review offices by October 27, 1994. Because of the tight timelines, data checks were not performed on the data. In some cases (especially the open-ended questions), there were indications of data entry errors.

Response rate

The questionnaire was intended to be a census of lawyers who dealt with civil matters. If the survey was sent to 8,300 lawyers, the response rate was approximately 6.3%. While this is not high, both the distribution and the the length of the survey (approximately 60 - 90 minutes to complete) made it more ambitious than most. In terms of absolute number of responses, having over 400 responses should make the responses fairly stable.

Whether or not there was a response bias isn't clear. Possibly the best thing to do is to look at the background characteristics of the respondents. There are some changes from the previous analyses, probably because few Toronto responses were entered into the database at that time. Because the responses were separated and entered by region, most of the additional responses are from Toronto.

Lack of coding for some open-ended questions

For some open-ended questions (e.g., questions 1, and parts of 15, 17, 19), the responses were not coded into categories. Instead, the actual response (or, at least the first 15 characters of the response) were entered. The numbers following the text indicate how many respondents there were for each particular response[1]. For some questions, a percentage was calculated if there weren't too many different responses.

What the percentages are relative to:

For the most part, percentages are relative to the number of responses to that particular question (i.e, missing responses are not included in the calculation). The exceptions occur for questions which allowed for more than one response (for example, question 10).

---

[1] *Please note that there were several typographical errors, which should be cleaned up. There was no data entry checks for this analysis.*

Digitized by the Internet Archive
in 2017 with funding from
Ontario Council of University Libraries

https://archive.org/details/mag_00047514

Table of Contents

Question		Page
1.	Location of firm	1
2.	Number of FTE lawyers	2
3.	Proportion of caseload	2
4.	Legal aid cases	3
5.	Cases assessed	4
6.	Types of cases completed in the past 12 months	5
	Division in which the majority of cases were heard	6
7.	How clients are billed	7
8.	How legal fees are calculated	7
9.	Ranking of items contributing to civil case billing	8
10.	Items written off as a matter of course	8
	Proportion of bill attributable to systematic delay	9
11.	Form of payment	10
12.	How clients pay their bills	10
13.	How outstanding civil accounts are collected	10
14.	Judge and jury trials	11
15.	Case with the greatest billing	11
	Case with the least billing	17
16.	Trial by judge alone	22
17.	Case with the greatest billing	23
	Case with the least billing	29
18.	Out-of-Court Settlement	35
19.	Case with the greatest billing	36
	Case with the least billing	43
20.	Retainer fees	49
21.	Whether respondent made additional comments	57
22.	Respondent's gender	57
23.	Respondent's age	57
24.	Level of legal education	58
25.	Level of non-legal education	58
26.	Call to bar	58
27.	Number of years in private practice	59
28.	Employment	59

For each question, the number of responses to that particular response is indicated. This can indicate the potential reliability of the response. Generally speaking, for closed questions, the greater the number of responses, the better.

Measures of central tendency

For some numeric calculations, the mean, median, minimum and maximum are given. This gives some indication of the distribution of the responses. Although means (or, "averages") are probably the best known measures of central tendency, medians tend to be less susceptible to extreme cases ("outliers"). The price of houses, for example, tend to be reported as medians.

Accuracy of perceptual data

Many of the responses are "perceptions" from the respondent. Perceptual data are useful but must be interpreted with caution. For example, question (4)(iii) asks what proportion of the respondents civil caseload is legally aided. Unless the respondents formally keep records on this, their responses may be inaccurate.

Similarly, a review of the data show that there was a variety of methods used to respond to questions 15, 17 and 19. Some respondents appeared to be very precise, and probably looked at their records. However, in several cases, the respondent appeared to use his/her memory. There are two problems with this. One is that the person's memory could be faulty. The second is that It isn't clear how much rounding was involved. For example, if a respondent indicated a fee of $1,000, that could mean $1,000 plus or minus $500, or between $500 and $1,500. This creates a problem in the interpretation of the analyses.

Civil Justice Review
Private Bar Survey

Results based on 521 responses

1) In what city/town is your firm located?

233 - 1
AURORA - 2
BARRIE - 10
BELLEVILLE - 8
BLINO RIVER - 1
BRACEBRIDGE - 3
BRADFORD - 1
BRAMPTON - 11
BRANTFORD - 5
BRICEBRIDGE - 1
BROCKVILLE - 4
BURLINGTON - 2
CALADONIA - 1
CHESLEY - 3
COLLINGWOOD - 2
DELHI - 1
DESERONTO - 1
DUNDAS - 1
DURHAM REGION - 1
ETOBICOKE - 4
FERGUS - 1
GLOUCESTER - 1
GODERICH - 2
GRAVENHURST - 2
GUELPH - 6
HAMILTON - 28
HANOVER - 2
HAWKESBURY - 3
HUNTSVILLE - 1
KINGSTON - 6
KITCHENER - 13
KITCHENER/TORON - 1
KITCHENER/WATER - 1
LINDSAY - 5
LISTOWEL - 1
LONDON - 6
MANOTICK - 1
MARKHAM - 1
MARKHAM/TORONTO - 1
MEAFORD - 2
MIDLAND - 2
MILTON - 2
MISSISAGUA - 1
MISSISSAUGA - 14
NAPANEE - 3
NEW HAMBURG - 1
NIAGARA FALLS - 4
NORHT BAY - 1
NORTH BAY - 7
NORTH YORK - 2
NORTHWESTERN - 1
OAKVILLE - 1
ORANGEVILLE - 2
ORILLIA - 2
OSHAWA - 7
OTTAWA - 25
OTTAWA/CARLETON - 1
OWEN SOUND - 3
PARRY SOUND - 3
PEEL - 1
PEMBROKE - 1
PETERBOROUGH - 3
PICKERING - 2
PICTON - 1
PICTON/BELLEVIL - 1
PORT CARLING - 1
PORT DOVER - 1
PRESCOTT - 1
RENFREW - 1
ROCKLAND - 2
S STE MARIE - 2
S.S. MARIE - 6
SADBURY - 2
SARNIA - 2
SCARBOROUGH - 1
SIMCOE - 4
ST CAHTERINES - 1
ST CATHERINES - 11
ST. CATHERINES - 1
STONEY CREEK ON - 1
STRATFORD - 1
SUDBURY - 10
T.O. (N.YORK) - 1
T.O.(DON MILLS) - 1
T.O.(MARKHAM) - 1
T.O.(N. YORK) - 1
T.O.(N.YORK) - 2
T.O.(SCARBORO) - 1
T.O./(N. YORK) - 1
T.O./HAMILTON - 1
THUNDER BAY - 14
TORONONTO - 1
TORONT - 1
TORONTO - 168
TORONTO (N.YORK - 2
TORONTO(MARKHAM - 1

TORONTO(VAUGHAN - 1	TORONTO/LONDON - 1	TRENTON - 1
VAUGHAN - 3	WALKERTON - 3	WATERDOWN - 1
WELLAND - 2	WHITBY - 4	WINDSOR - 17
WOODSTOCK - 2		

Valid Cases = 517
Missing Cases = 4
Response Percent = 99.2 %

2) How many full-time equivalent (i.e: two half-time lawyers is one full-time equivalent) lawyers are employed in your firm?

a)	Sole Practitioner	118	22.8 %
b)	2-20	288	55.6 %
c)	21-50	29	5.6 %
d)	51-100	23	4.4 %
e)	Over 100	60	11.6 %
	Total	518	100.0 %

Missing cases = 3
Response Percent = 99.4 %

3) What proportion of your total billing for your last year were attributable to civil cases?

a)	Under 5%	9	1.7 %
b)	5-10%	13	2.5 %
c)	11-24%	27	5.2 %
d)	25-49%	57	11.0 %
e)	50-74%	86	16.7 %
f)	75-99%	172	33.3 %
g)	100%	152	29.5 %
	Total	516	100.0 %

Missing cases = 5
Response Percent = 99.0 %

4) i) Do you accept legal aid clients?

a)	Yes	266	51.9 %
b)	No	247	48.1 %
		---	---
	Total	513	100.0 %

Missing cases = 8
Response Percent = 98.5 %

iii) At present, what proportion of your civil caseload is legally aided?

a)	Under 5%	98	36.8 %
b)	5-10%	28	10.5 %
c)	11-24%	36	13.5 %
d)	25-49%	45	16.9 %
e)	50-74%	32	12.0 %
f)	75-99%	25	9.4 %
g)	100%	2	0.8 %
		---	---
	Total	266	100.0 %

Missing cases = 0
Response Percent = 100.0 %

iv) In your last business year, what proportion of your total billing for civil cases was attibutable to legal aid certificates?

a)	Under 5%	107	40.8 %
b)	5-10%	31	11.8 %
c)	11-24%	45	17.2 %
d)	25-49%	27	10.3 %
e)	50-74%	25	9.5 %
f)	75-99%	25	9.5 %
g)	100%	2	0.8 %
		---	---
	Total	262	100.0 %

Missing cases = 4
Response Percent = 98.5 %

5) i) During your last business year, what proportion of your accounts for civil cases were assessed?

a)	Under 5%	467	94.5 %
b)	5-10%	15	3.0 %
c)	11-24%	7	1.4 %
d)	25-49%	0	0.0 %
e)	50-74%	2	0.4 %
f)	75-99%	3	0.6 %
g)	100%	0	0.0 %
		---	---
	Total	494	100.0 %

Missing cases = 27
Response Percent = 94.8 %

ii) For those cases assessed, what percentage were reduced?

a)	Under 5%	325	78.7 %
b)	5-10%	7	1.7 %
c)	11-24%	10	2.4 %
d)	25-49%	13	3.1 %
e)	50-74%	12	2.9 %
f)	75-99%	14	3.4 %
g)	100%	32	7.7 %
		---	---
	Total	413	100.0 %

Missing cases = 108
Response Percent = 79.3 %

CIVIL CASELOAD:

GENERAL INFORMATION:

6) Based on the civil cases you have completed within the past twelve months (June 1993 to June 1994), please answer the following questions for each type of case listed:

In the past 12 months, have you completed any of the following types of case?

Type of Case	Yes #	Yes %*	No #	No %*
Motor Vehicle	216	63.5 %	124	36.5 %
Construction Lien	191	62.2 %	116	37.8 %
Breach of Contract	307	86.2 %	49	13.8 %
Wrongful Dismissal	222	70.3 %	94	29.7 %
Consumer Problem	193	69.2 %	86	30.8 %
Landlord Tenant	141	53.6 %	122	46.4 %
Wills/Estates	112	45.0 %	137	55.0 %
Family Law	240	71.0 %	98	29.0 %
Business Law	177	65.6 %	93	34.4 %
Medical malpractice	54	24.3 %	168	75.7 %
Small Claims	186	68.4 %	86	31.6 %
Other Types	105	87.5 %	15	12.5 %

* Percentages are row percentages

Court Division in which the majority of cases were heard:

Type of Case	Court Division*				
	Gen	Prov.	SCC	UFC	Other
Motor Vehicle	210 98.1%	1 0.5%	3 1.4%	0 0.0%	0 0.0%
Construction Lien	190 99.0%	0 0.0%	1 0.5%	0 0.0%	1 0.5%
Breach of Contract	284 93.1%	0 0.0%	21 6.9%	0 0.0%	0 0.0%
Wrongful Dismissal	212 97.2%	0 0.0%	5 2.3%	0 0.0%	1 0.5%
Consumer Problem	151 79.1%	4 2.1%	36 18.8%	0 0.0%	0 0.0%
Landlord Tenant	129 92.8%	5 3.6%	5 3.6%	0 0.0%	0 0.0%
Wills/Estates	99 95.2%	2 1.9%	0 0.0%	0 0.0%	3 2.9%
Family Law	168 71.8%	50 21.4%	1 0.4%	2 0.9%	13 5.6%
Business Law	167 98.2%	0 0.0%	2 1.2%	0 0.0%	1 0.6%
Medical malpractice	51 98.1%	1 1.9%	0 0.0%	0 0.0%	0 0.0%
Small Claims	33 19.2%	17 9.9%	121 70.3%	0 0.0%	1 0.6%
Other	77 77.8%	3 3.0%	0 0.0%	0 0.0%	19 19.2%

* Percentages are row percentages

7) When billing for civil cases, how do you generally bill clients? (check as many as apply)

	# of Resp.	% (out of 521)
a) Monthly	143	27.5
b) Quarterly	78	15.0
c) At specific stages in the case	304	58.4
d) Lump sum upon completion	130	25.0
e) Periodically	71	13.6
f) Other	31	6.0

8) i) How do you calculate the legal fees which you bill for civil cases (check as many as apply)

	# of Resp.	% (out of 521)
a) Hourly rate x # of docketed hours	479	91.9
b) Preset fee	92	17.7
c) Value of work	220	42.2
d) Other	47	9.0

ii) If you bill by the hour, what is your hourly rate?

Mean	$ 197
Median	$ 195
Minimum	$ 30
Maximum	$ 420

Valid Cases = 501
Missing Cases = 20
Response Percent = 96.2 %

9) From items listed below, please rank order the five items which, in addition to legal fees, form the largest percentage of your civil case billing. Rank the items from 1 to 5, wherre 1 is the largest percentage and 5 is the smallest.

	Rank 1	Rank 2	Rank 3	Rank 4	Rank 5	Total
a) Court fees	185	84	102	52	28	451
b) Medical reports	128	72	31	12	9	252
c) Other expert reports	89	125	48	40	25	327
d) Records	10	25	50	55	39	179
e) Agent fees	8	26	30	33	30	127
f) Disbursements for travel	5	26	24	38	44	137
g) Disbursements for telephone	3	16	37	57	60	173
h) Disbursements for photocopying/printing	28	58	89	92	84	351
i) Disbursements for courier	0	14	34	49	54	151
j) Other disbursements	10	10	10	16	51	97
k) Other	25	26	21	7	15	94

10) In rendering your accounts for civil cases, what, if anything, do you write off as a matter of course? (check as many as apply)

		# of Resp.	% (out of 521)
a)	Portion of legal fees	277	53.2
b)	Court fees	4	0.8
c)	Medical report	0	0.0
d)	Other expert reports	1	0.2
e)	Records	0	0.0

		# of Resp.	% (out of 521)
f)	Portion of agent fees	19	3.7
g)	Disbursements for travel	83	15.9
h)	Disbursements for telephone	92	17.7
i)	DIsbursements for photocopying/printing	108	20.7
j)	Disbursements for couriers	24	4.6
k)	Other Disbursements	27	5.2
l)	Total Disbursements	5	1.0
m)	Nothing	175	33.6
n)	Other	33	6.3

ii) On average, what proportion of the final bill is attributable to systematic delay?

a)	Under 5%	83	16.4 %
b)	5-10%	159	31.4 %
c)	11-24%	190	37.5 %
d)	25-49%	60	11.9 %
e)	50-74%	12	2.4 %
f)	75-99%	2	0.4 %
g)	100%	0	0.0 %
		---	---
	Total	506	100.0 %

Missing cases = 15
Response Percent = 97.1 %

11) In what form do you accept payment from civil litigation clients? (Check as many as apply)

		# of Resp.	% (out of 521)
a)	In full	419	80.4
b)	Regular installments	370	71.0
c)	Irregular installments	324	62.2
d)	Other	56	10.8

12) How do your clients pay their bills? (Check as many as apply)

		# of Resp.	% (out of 521)
a)	Cash	119	22.8
b)	Cheque	505	96.9
c)	Credit Card	45	8.6
d)	Other	27	5.2

13) How do you collect outstanding civil accounts? (Check as many as apply)

		# of Resp.	% (out of 521)
a)	Demand letters	468	89.8
b)	Assessment of the bill	298	57.2
c)	Small Claims Court	234	44.9
d)	Civil suit in General Division Court	79	15.2
e)	Collection agency	48	9.2
f)	Lien on property	67	12.9
g)	Other method	28	5.4

CASE SPECIFIC BILLING INFORMATION

Judge and Jury Trials

14) Have you completed any civil cases in the past 2 years which were tried by judge and jury?

a)	Yes	84	16.4 %
b)	No	428	83.6 %
	Total	512	100.0 %

Missing cases = 9
Response Percent = 98.3 %

15) ***Judge & Jury Trials - Case with the Greatest billing:***

i) Type of case:

Breach of Contract	3	3.9 %
Business Law	1	1.3 %
Landlord/Tenant	1	1.3 %
Medical malpractice	3	3.9 %
Motor Vehicle	44	57.1 %
Wrongful Dismissal	1	1.3 %
Other	24	31.2 %
Total	77	100.0 %

Missing Cases = 7
Response Percent = 91.7 %

ii) Whom did you represent?

Defendent	30	39.5 %
Plaintiff	45	59.2 %
Third Party	1	1.3 %
Total	76	100.0 %

Missing Cases = 8
Response Percent = 90.5 %

iii) Methods tried to settle the case out of court -

- mediation 7
- pretrial 67
- case conference 1
- settlement meeting 32
- other methods 21

iv) Expected outcome:

$50 K JUDGMENT	1	1.4 %
100% RECOVERY	1	1.4 %
DISMISSAL	1	1.4 %
GD - 30,000	1	1.4 %
GET PAYMENT	1	1.4 %
GET SETTLEMENT	2	2.9 %
HOPEFUL SETTLIN	1	1.4 %
IN OUR FAVOUR	1	1.4 %
JUDG FOR PLAINT	1	1.4 %
JUDGE <$100,000	1	1.4 %
JUDGMT FOR PLTF	1	1.4 %
LIABILITY LOSS	1	1.4 %
MODEST $ FOR IT	1	1.4 %
NONE	1	1.4 %
PAY $8K (50-50)	1	1.4 %
SETTLEMENT	2	2.9 %
SLIGHTLY BETTER	1	1.4 %
SUCCESS	3	4.3 %
THAT WE WIN	1	1.4 %
TO BE A WINNER	1	1.4 %
TO BE SUCCESS	14	20.0 %
TO GET $300,000	1	1.4 %
TO LOSE	1	1.4 %
TO WIN	25	35.7 %
UNCERTAIN	1	1.4 %
UNKNOWN	1	1.4 %
WIN	3	4.3 %
	---	---
Total	70	100.0 %

v) Actual outcome:

$100,000 GOTTEN	1	1.5 %
ACTION DISMISSE	1	1.5 %
CASE DISMISSED	2	3.0 %
DISMISSAL	1	1.5 %
DISMOSED	1	1.5 %
DISSMISSED	1	1.5 %
GD - 10,000	1	1.5 %
GET TRIAL	1	1.5 %
JUDGE =$100,000	1	1.5 %
LOSE	1	1.5 %
LOSS	3	4.5 %
LOST	2	3.0 %
MISSTRIAL	1	1.5 %
MODEST $ FOR IT	1	1.5 %
NONE	1	1.5 %
ON ACTION	1	1.5 %
OVER SUCCESS	3	4.5 %
PARTIALLY WON	1	1.5 %
PARTLLY SUCCESS	3	4.5 %
PARTLLY WON	2	3.0 %
PAY $15K (100%)	1	1.5 %
PENDING	1	1.5 %
SETLED ON TRIAL	1	1.5 %
SETLMNT ON TRIL	1	1.5 %
SETTLED AF 3 DA	1	1.5 %
SETTLMNT GOTTEN	1	1.5 %
SPLIT ON LIABLY	1	1.5 %
STLMT IN PROCES	1	1.5 %
SUCCESS	8	11.9 %
SUCCESSFUL	7	10.4 %
SUCCESSFUL WON	1	1.5 %
SUCCESSFULL	1	1.5 %
SUCCESSFULLY	1	1.5 %
TRIAL	3	4.5 %
WIN	4	6.0 %
WON	5	7.5 %
	---	---
Total	67	100.0 %

Missing Cases = 17

Response Percent = 79.8 %

vi) How many months/years elapsed from the time that the case was brought to the court to the time it was completed?

1 YR @ 6 MONTHS	1	1.4 %
13 MONTHS	1	1.4 %
18-24 MONTHS	1	1.4 %
2 1/2 YRS	1	1.4 %
2 YEARS	1	1.4 %
2 YRS	1	1.4 %
22	1	1.4 %
3 YEARS	1	1.4 %
3 YRS	1	1.4 %
3 YRS @ 6 MHTS	1	1.4 %
3YRS @ 6 MONTHS	2	2.7 %
4	1	1.4 %
4 WEEKS	1	1.4 %
4 YEARS	1	1.4 %
4 YRS AND 1 MHT	1	1.4 %
4 YURS	1	1.4 %
4.5 YEARS	1	1.4 %
5	3	4.1 %
5 YEARS	3	4.1 %
5 YRS	2	2.7 %
6	2	2.7 %
6 YRS	1	1.4 %
6YRS @ 6 MONTHS	1	1.4 %
7 YEARS	1	1.4 %
7 YRS	2	2.7 %
???????	1	1.4 %
EIGHT MONTHS	1	1.4 %
EIGHT YEARS	1	1.4 %
FIVE YEARS	1	1.4 %
FIVE YEARS	5	6.8 %
FOUR	1	1.4 %
FOUR YEARS	7	9.6 %
ONE YEAR	2	2.7 %
SEVEN YEARS	1	1.4 %
SIX	2	2.7 %
SIX YEARS	3	4.1 %

THREE YEARS	5	6.8 %
TWELVE MONTHS	1	1.4 %
TWO YEARS	9	12.3 %
Total	73	100.0 %

Missing Cases = 11
Response Percent = 86.9 %

vii) How did you bill for this case?

Lump sum	37	50.0 %
Monthly	2	2.7 %
Other	5	6.8 %
Periodically	4	5.4 %
Quarterly	5	6.8 %
Specific stages	21	28.4 %
Total	74	100.0 %

Missing Cases = 10
Response Percent = 88.1 %

viii) How did you calculate the fee for this case?

Blanket fee	4	5.6 %
Hourly	63	88.7 %
Not applicable	1	1.4 %
Other	3	4.2 %
Total	71	100.0 %

Missing Cases = 13
Response Percent = 84.5 %

ix) Particulars of the billing for this case (in $):

	Mean	Median	Minimum	Maximum	# Cases
Legal fees	42,401	30,000	4,000	180,000	56
Court fees	819	500	61	7,900	40
Medical Reports	5,805	3,000	0	35,000	40
Other expert reports	5,979	2,600	0	35,000	31
Records	938	458	0	5,000	23
Portion of agent fees	797	312	0	3,000	8
Disbursements for travel	829	250	4	3,000	17
Disbursements for telephone	345	168	10	3,978	26
Disbursements for photocopying/printing	667	361	50	3,000	36
Disbursements for couriers	420	110	4	5,600	21
Other Disbursements	856	379	18	7,100	16
Other	3,961	2,000	100	20,000	11
Total	62,694	38,500	3,816	194,700	35

x) What form of payment was used by the client to pay the account?

Regular installments	10	13.9 %
Irregular installments	2	2.8 %
Paid in Full	49	68.1 %
Other	7	9.7 %
Not Paid	4	5.6 %
	---	---
Total	72	100.0 %

Missing Cases = 12
Response Percent = 85.7 %

xi) How did the client pay?

Cash	3	4.3 %
Cheque	49	71.0 %

Not paid in part	1	1.4 %
Other	16	23.2 %
Total	69	100.0 %

Missing Cases = 15
Response Percent = 82.1 %

xii) If the account was not paid, either in full or in part, how was the outstanding payment collected?

Small Claims court	1	25.0 %
Write off	1	25.0 %
Other	2	50.0 %
Total	4	100.0 %

Missing Cases = 80
Response Percent = 4.8 %

15) ***Judge & Jury Trials - Case with the Least billing:***

i) Type of case:

Breach of Contract	1	3.7%
Business Law	1	3.7 %
Medical malpractice	1	3.7 %
Motor Vehicle	14	51.9 %
Wrongful Dismissal	2	7.4 %
Other	8	29.6 %
Total	27	100.0 %

Missing Cases = 57
Response Percent = 32.1 %

ii) Whom did you represent?

Defendent	15	55.6 %
Plaintiff	12	44.4 %

Third Party	0	0.0 %
	---	---
Total	27	100.0 %

Missing Cases = 57
Response Percent = 32.1 %

iii) Methods tried to settle the case out of court

- mediation 2
- pretrial 24
- case conference 1
- settlement meeting 9
- other methods 8
- none 1

iv) Expected outcome:

$100 K JUDGMENT	1	4.0 %
CLAIM DISMISSED	1	4.0 %
HOPEFUL SETTLIN	1	4.0 %
IN OUR FAVOUR	1	4.0 %
JUDGMT FOR PLTF	1	4.0 %
LOSE	1	4.0 %
LOSS	1	4.0 %
MODEST DAMAGES	1	4.0 %
SETTLEMENT	2	8.0 %
TO BE FAVORABLE	1	4.0 %
TO BE SUCCESS	3	12.0 %
TO SOLVED	1	4.0 %
TO WIN	8	32.0 %
WIN	2	8.0 %
	---	---
Total	25	100.0 %

Missing Cases = 59
Response Percent = 29.8 %

v) Actual outcome:

$10 K JUDGMENT	1	4.2 %
ASSESSMENT LOWE	1	4.2 %
CLAIM DISMISSED	1	4.2 %
DISMISSED	1	4.2 %
DISSMISSED	1	4.2 %
GET SETTLEMENT	1	4.2 %
JUST 5% GOTTEN	1	4.2 %
LIABILITY	1	4.2 %
LOSE	1	4.2 %
LOSS	1	4.2 %
MODEST DAMAGES	1	4.2 %
PARTLLY WON	1	4.2 %
SUCCESS	3	12.5 %
SUCCESSFUL	2	8.3 %
SUCCESSFULLY	1	4.2 %
TRIAL	2	8.3 %
WIN	3	12.5 %
WON	1	4.2 %
	---	---
Total	24	100.0 %

Missing Cases = 60
Response Percent = 28.6 %

vi) How many months/years elapsed from the time that the case was brought to the court to the time it was completed?

14 MONTHS	1	4.0 %
2 1/2	1	4.0 %
2 WEEKS	1	4.0 %
3	3	12.0 %
3 YEARS	1	4.0 %
3 YRS @ 6 MONTH	1	4.0 %
3 YRS AND 7 MHT	1	4.0 %
3 YRS.	1	4.0 %
4 YRS	1	4.0 %
4-5	1	4.0 %
5	1	4.0 %
5 1/2	1	4.0 %

5 YEARS	1	4.0 %
5 YRS @ 6 MHTS	1	4.0 %
FIVE YEARS	1	4.0 %
FOUR YEARS	1	4.0 %
SAME	1	4.0 %
THREE	1	4.0 %
THREE YEARS	1	4.0 %
TWO YEARS	4	16.0 %
Total	25	100.0 %

Missing Cases = 59
Response Percent = 29.8 %

vii) How did you bill for the case?

Lump sum	11	40.7 %
Monthly	1	3.7 %
Periodically	4	14.8 %
Quarterly	3	11.1 %
Specific stages	5	18.5 %
Other	3	11.1 %
Total	27	100.0 %

Missing Cases = 57
Response Percent = 32.1 %

viii) How did you calculate the fee for this case?

Blanket fee	2	7.7 %
Hourly	21	80.8 %
Not applicable	0	0.0 %
Other	3	11.5 %
Total	26	100.0 %

Missing Cases = 58
Response Percent = 31.0 %

ix) Particulars of the billing for this case (in $):

Billing Particulars	Mean	Median	Mininum	Maximum	# Cases
Legal fees	22,224	14,900	500	70,000	17
Court fees	652	500	70	2,000	16
Medical Reports	2,309	2,400	500	5,000	14
Other expert reports	8,324	4,618	2,000	25,000	5
Records	222	245	150	309	7
Portion of agent fees	74	81	40	100	3
Disbursements for travel	335	150	50	1,000	5
Disbursements for telephone	400	150	10	2,100	13
Disbursements for photocopying/printing	380	150	50	2,200	13
Disbursements for couriers	65	49	10	250	7
Other Disbursements	128	115	15	250	5
Other	658	500	100	1,925	6
Total	28,807	16,331	7,000	85,000	14

x) What form of payment was used by the client to pay the account?

Regular installments	7	26.9 %
Irregular installments	1	3.8 %
Paid in Full	16	61.5 %
Other	0	0.0 %
Not Paid	2	7.7 %
	---	---
Total	26	100.0 %

Missing Cases = 58
Response Percent = 31.0 %

xi) How did the client pay?

Cash	2	7.7 %
Charge Card	1	3.8 %
Cheque	19	73.1 %
Not paid in full	0	0.0 %
Not paid in part	2	7.7
Other	2	7.7 %
Total	26	100.0 %

Missing Cases = 58
Response Percent = 31.0 %

xii) If the account was not paid, either in full or in part, how was the outstanding payment collected?

Demand Letter	1	50.0 %
Write off	1	50.0 %
Total	2	100.0 %

Missing Cases = 82
Response Percent = 2.4%

Trial by Judge Alone

16) Did you complete any civil cases during the past two years which were tried by judge alone?

a)	Yes	396	77.0
b)	No	118	23.0 %
	Total	514	100.0 %

Missing Cases = 7
Response Percent = 98.7 %

17) ***Trial by Judge Alone - Case with the Greatest Billing:***

i) Type of Case:

Breach of Contract	59	17.3 %
Business Law	45	13.2 %
Construction Lien	21	6.1 %
Consumer Problems	2	0.6 %
Family Law	84	24.6 %
Landlord/Tenant	7	2.0 %
Medical Malpractice	4	1.2 %
Motor Vehicle	18	5.3 %
Wrongful Dismissal	14	4.1 %
Wills/Estates	14	4.1 %
Other	74	21.6 %
	---	---
Total	342	100.0 %

Missing Cases = 54
Response Percent = 86.4 %

ii) Whom did you represent?

Defendent	135	42.7 %
Plaintiff	178	56.3 %
Third Party	3	0.9 %
	---	---
Total	316	100.0 %

Missing Cases = 80
Response Percent = 79.8 %

iii) Methods tried to settle out of court:

- mediation 21
- pretrial 248
- case conference 19
- settlement meeting 119
- other methods 94
- none 22

iv) Expected outcome:

450-600/M - 1	50 - 50 - 1	50% TO WIN -
50/50 SPLIT - 1	50/50 SUCCESS - 1	70% TO WIN - 1
ACTION DISMISS - 1	AS EXPECTED - 1	ASSESSMENT - 1
CLAIM DISMISSED - 1	CLOSE TO RESULT - 1	CUSTODY NO ACCS - 1
CUSTODY TO CLT - 1	DEF TO PAY 200K - 1	DEFAULT JUDG - 1
DISMISSAL - 14	DISMISSAL 3RD P - 1	DISMISSAL ACTIO - 1
DISSMISAL - 1	DISSMISSAL - 2	EXPECTED TO WIN - 1
FAIRNESS - 1	FAVOURABLE - 1	GET 50% SPLIT - 1
GET 85,000.00 - 1	GET ACCESS - 1	GET DECLARATION - 1
GET JUDGMENT - 1	GET NO SETTLMNT - 1	GET SETTLEMENT - 10
GET SETTLMENT - 2	GET TRIAL - 1	GOOD - 1
I EXPECT TO WIN - 1	INJUCTION - 1	INJUNCT & DAMAG - 1
JUDG - PLAINTIF - 1	JUDGE - DECISIO - 1	JUDGEMENT FOR - 1
LARGE ASSESSMEN - 1	LOSE - 1	LOSE IF TRIED - 1
LOSS - 1	LOWER ACCOMOD - 1	MINIMAL DAMAGE - 1
MODERATE - 1	MODEST LIABILTY - 1	NIL - 1
NO LIABILITY - 1	NO NET RECOVERY - 1	NONE - 4
NOTHING - 1	OPTIMISTIC-SETT - 1	PARTIAL LIAB'TY - 1
PARTIAL RECOVER - 1	PARTIAL SUCCESS - 1	PARTLLY SUCCESS - 2
PARTLLY WIN - 1	PLAINTF JUDGMNT - 1	PLUS VE - 1
PROOF OF WILL - 1	QUALIFED WIN - 1	RESOLUTION - 1
SAW-OFF - 1	SETTLE - TRIAL - 1	SETTLEMENT - 3
SOME DAMAGES - 1	SOME SPLIT RED - 1	SOME SUCCESS - 1
SPLIT DECISION - 1	SUCC. IN OFFERS - 1	SUCCESS - 23
SUCCESS 100% - 1	SUMMARY JUDGEMT - 1	TO BE SETTLED - 1
TO BE SUCCESS - 34	TO BE WINNER - 2	TO DEFEAT - 1
TO GET 150000. - 1	TO GET SETTLEMT - 1	TO GET SETTLMNT - 2
TO LOSE - 6	TO LOSS - 1	TO LOST - 1
TO RECOVER 100% - 1	TO SETTLE - 1	TO STTLE 300K - 1
TO SUCCEED - 3	TO SUCCESS - 2	TO WIN - 102
TO WIN\ - 1	TRIAL - 1	UNCERTAIN - 4
UNSURE - 1	VICTORY - 3	WE WOULD WIN - 1
WIN - 15	YES - 1	

Valid Cases = 313
Missing Cases = 83
Response Percent = 79.0 %

v) Actual outcome:

100% LOSS - 1	2 WEEK TRIAL - 1	300,000 LUMPSUM - 1
450/M - 1	50% CLAIM @ COS - 1	50% SPLIT GOT - 1
90% SUCCESS - 1	95% SUCCESS - 1	ABOUT $20,000 H - 1
ACCESS GOTTEN - 1	ACESS GRANTED - 1	ACTION BUSSINES - 1
ACTION DISMISSD - 1	ADVERSE - 1	AS ABOVE - 1
AS EXPECTED - 1	AVOIDED TAKING - 1	CASE LOST - 1
CLAIM DISMISSED - 1	CONVICTION - 1	COURT ORDER - 1
CUSTODY TO CLT - 1	DAMAGE - 1	DAMAGE CONTROL - 1
DEF TO PAY 200K - 1	DEFEAT - 1	DEFENDANT WON - 1
DISMISSAL - 11	DISMISSED - 1	DISSMISAL - 1
DISSMISSAL - 1	DITTO - 1	EXCELLENT - 1
FOR PL - 1	GET PYMENT - 1	GOOD - 1
GOT $125,000.00 - 1	HIGHER ACCOMOD - 1	I GOT $15,000.0 - 1
I LOST - 1	I WON - 1	I WON THE CASE - 1
JDG SPLIT DAMGE - 1	JOINT CUSTODY - 1	JUDG - PLAINTIF - 1
JUDGEMENT FOR - 1	JUDGMENT - 1	JUDGMENT GOTTEN - 1
JUDGMNT FOR DEF - 1	JUDGMNT FOR PLT - 1	JUDGMNT RESERVD - 1
LARGE ASSESSMET - 1	LESS LIABILITY - 1	LMITED JUDGMNT - 1
LOSE - 9	LOSS - 21	LOSS/ NO SETTMT - 1
LOST - 12	LOST 100 % - 1	LOST BIG TIME - 1
LOST BUT APPEAL - 1	LOST THE CASE - 1	LOST- EV REJECT - 1
MINUS VE - 1	MIXED SUCCESS - 2	MODERATE - 1
MOST SETTLE - 1	MOTHER NO MOVIN - 1	N/A - 1
NIL - 1	NO - 1	NO SETTLE - 1
NO SETTLEMENT - 2	NO SETTLMNT GOT - 1	NON SUCCESS - 1
NONE - 5	NOT YET KNOWN - 1	NOT YET RELEASE - 1
NOTHING - 2	OVER SUCCESS - 3	PARTIAL RECOVER - 2
PARTLLY SUCCESS - 2	PARTLLY WIN - 1	PARTLLY WON - 3
PID FOR $350,00 - 1	PROOF OF WILL - 1	PRTALLY SUCCESS - 1
RECOVERED 100% - 1	RESERED 14 MOS - 1	RESERVED - 3
RESERVED 8 MOS. - 1	SAME - 2	SAW OFF - 1
SAW-OFF - 1	SETTLD ON TRIAL - 1	SETTLED - 1
SETTLED $53,000 - 1	SETTLEMENT - 2	SETTLEMENT(WIN) - 1
SETTLMNT GOTTEN - 7	SO SO - 1	SOME DAMAGES - 1
SOME SPLIT REDU - 1	SPEEDY TRIAL - 1	SPLIT DIVISION - 1
STILL RESERVED - 1	STILL UKNOWN - 1	STTLMT $750000. - 1
SUCCESS - 46	SUCCESS 100% - 1	SUCCESSFUL - 28
SUCCESSFULLY - 3	SUMMARY JUDGEMT - 1	TRIAL - 2
TRIAL @ DISMISS - 1	TRIAL GOTEEN - 1	UNDER RESERVE - 1
UNKNOWN - 3	UNKNOWN STILL - 1	VICTORY - 3

WASTE TIME - 1
WIFE PAYS - 1
WINNER - 1
WON' - 1
WE DID THE CASE - 1
WIN - 10
WON - 32
WE LOSS - 1
WIN ON RESERVE - 1
WON TOTALLY - 1

Valid Cases = 321
Missing Cases = 75
Response Percent = 81.1 %

vi) How many months/years elapsed from the time that the case was brought to the court to the time it was completed?

1 MOS - 1
1 YR @ 6 MHTS. - 1
1 YR AND 6 MHTS - 2
13 MONTHS - 2
15 MONTHS - 1
18 MOS - 1
2 - 2
2 YEARS - 11
2 YRS @ 6 MHTS - 4
2 YRS AND 6 MHT - 2
2+ YRS - 1
24 - 1
2YRS @ 6 MONTHS - 3
3 YEARS - 10
3 YRS @ 6 MHTS - 2
3 YRS @ 6 MTHS - 1
3 YRS@ 6 MHTS - 1
30 MONTHS - 1
4 MONTHS - 1
4 YRS - 9
40 MONTHS - 1
5 - 2
5 YRS - 2
6 YEARS - 3
7 - 1
8 MONTHS - 1
8 YEARS - 1
@ 1 YEAR - 1
EIGHT - 2
EIGHTEEN - 1
1 YEAR - 2
1 YR @ 6 MONTHS - 5
1 YR AND 6 MTHS - 2
14 MONTHS - 1
18 - 1
1YR @ 6 MONTHS - 5
2 1/2 YEARS - 1
2 YR @ 6 MONTHS - 1
2 YRS @ 6 MHTS. - 2
2 YRS AND 6 MTH - 2
20 MONTHS - 1
28 MONTHS - 1
3 - 5
3 YRS - 14
3 YRS @ 6 MONTH - 1
3 YRS AND 6 MHT - 2
3.5 YEARS - 1
36 MONTHS - 1
4 YEARS - 12
4 YRS @ 6 MHTS. - 1
42 MONTHS - 1
5 MON - 1
6 - 2
60 - 1
7 MONTHS - 1
8 MHTS - 1
8 YRS - 3
APPROX 2 YRS - 1
EIGHT MONTHS - 1
FIFTEEN - 1
1 YR - 2
1 YR @ SIX MHTS - 3
12 - 1
15 MON - 1
18 MONTHS - 8
1YR AND 6 MONTH - 1
2 MONTHS - 1
2 YRS - 5
2 YRS @ 6 MONTH - 1
2 YRS. - 1
12 MONTHS - 2
2YR @ 6 MONTHS - 1
3 1/2 YEARS - 1
3 YRS @ 3 MHTS. - 1
3 YRS @ 6 MONTS - 1
3 YRS AND 6 MTH - 1
30 APPROX. - 1
4 - 4
4 YR @ 6 MONTHS - 1
4 YRS. - 1
48 MONTHS - 1
5 YEARS - 8
6 MONTHS - 3
6YRS @ 6 MONTHS - 1
7 YRS - 1
8 MONTHS - 1
9MHTS - 1
DON'T RECALL - 1
EIGHT YEARS - 1
FIVE - 1

FIVE MONTHS - 1	FIVE YEARS - 8	FOUR - 3
FOUR YEARS - 22	NINE MONTHS - 3	ON GOING - 2
ONE MONTH - 1	ONE WEEK - 1	ONE YEAR - 10
SEVEN - 1	SEVEN YEARS - 4	SIX - 2
SIX MONTHS - 6	SIX YEARS - 2	SIXTEEN - 1
SIXTEEN MONTHS - 1	SIXTY MONTHS - 1	STILL NOT - 1
THREE - 7	THREE MONTHS - 4	THREE YEARS - 12
TWELVE MONTHS - 1	TWELVE YEARS - 1	TWENTY FOUR - 1
TWENTY MONTHS - 1	TWO - 1	TWO MONTHS - 1
TWO YEARS - 30		

Valid Cases = 332
Missing Cases = 64
Response Percent = 83.8 %

vii) How did you bill for the case?

Lump Sum	77	22.9 %
Monthly	35	10.4 %
Periodically	12	3.6 %
Quarterly	33	9.8 %
Specific Stages	157	46.7 %
Other	22	6.5 %
	---	---
Total	336	100.0 %

Missing Cases = 60
Response Percent = 84.8 %

viii) How did you calculate the fee for the case?

Blanket fee	7	2.2 %
Hourly	304	93.5 %
Other	14	4.3 %
	---	---
Total	325	100.0 %

Missing Cases = 71
Response Percent = 82.1 %

ix) Particulars of the billing for this case (in $):

Billing Particulars	Mean	Median	Mininum	Maximum	# Cases
Legal fees	95,920	20,000	350	7,000,000	277
Court fees	703	500	25	7,000	198
Medical Reports	18,207	2,000	0	500,000	44
Other expert reports	17,524	2,000	36	1,000,000	105
Records	1,472	400	0	50,000	70
Portion of agent fees	5,799	250	0	250,000	51
Disbursements for travel	2,854	170	0	200,000	107
Disbursements for telephone	1,974	120	4	200,000	146
Disbursements for photocopying/printing	1,390	398	10	50,000	192
Disbursements for couriers	285	100	0	3,000	119
Other Disbursements	1,716	390	5	100,000	104
Other	1,369	600	0	7,500	49
Total	98,516	26,600	541	4,500,000	197

x) What form of payment was used by the client to pay the account?

Regular installments	44	17.1 %
Irregular installments	55	21.4 %
Paid in Full	113	44.0 %
Other	31	12.1 %
Not Paid	14	5.4 %
	---	---
Total	257	100.0 %

Missing Cases = 139
Response Percent = 64.9 %

xi) How did the client pay?

Cash	8	2.7 %
Cheque	232	78.9 %
Not paid in full	4	1.4 %
Not paid in part	21	7.1 %
Other	29	9.9 %
Total	294	100.0 %

Missing Cases = 102
Response Percent = 74.2 %

xii) If the account was not paid, either in full or in part, how was the outstanding payment collected?

Assessment of the bill	7	14.3 %
Demand Letter	11	22.4 %
Lien on Property	1	2.0 %
Small Claims Court	5	10.2 %
Write Off	9	18.4 %
Other	16	32.7 %
Total	34	100.0 %

Missing Cases = 347
Response Percent = 12.4 %

17) ***Trial by Judge alone - Case with the Least billing:***

i) Type of case:

Breach of Contract	30	13.1 %
Business Law	37	16.2 %
Construction Lien	14	6.1 %
Consumer Problems	7	3.1 %
Family Law	49	21.4 %
Landlord/Tenant	13	5.7 %
Medical Malpractice	1	0.4 %
Motor Vehicle	9	3.9 %

Small Claims	2	0.9 %
Wrongful Dismissal	23	10.0 %
Wills/Estates	4	1.7 %
Other	40	17.5 %
	---	---
Total	229	100.0 %

Missing Cases = 167
Response Percent = 57.8 %

ii) Whom did you represent?

Defendent	76	35.8 %
Plaintiff	135	63.7 %
Third party	1	0.5 %
	---	---
Total	212	100.0 %

Missing Cases = 184
Response Percent = 53.5 %

iii) Methods tried to settle the case out of court:

mediation	11
pretrial	125
case conference	10
settlement meeting	44
other methods	67
none	34

iv) Expected outcome:

-------- - 1	50% TO WIN - 1	6,000 JUDGEMENT - 1
60/40 SUCCESS - 1	9-10 MOS - 1	AGREEMT UP HELD - 1
COLLECTION FULL - 1	CONDITIONAL DIS - 1	CONSENT - 1
CUSTODY SPEC AC - 1	DAMAGES $40,000 - 1	DEFAULT JUDG - 1
DISMISSAL - 4	EQUAL DIVISION - 1	EVICTION OF TNT - 1
EXPECTED TO WIN - 1	FOR TENANT - 1	FULL RECOVERY - 1
GET JUDGMENT - 2	GET SETTLEMENT - 5	GET SETTLMENT - 1
GET STATUS QUO - 1	GET TRIAL - 1	GOOD - 1
HI SUPPORT - 1	IN FRENCH - 1	INJUCTION - 1
JUDGE - DECISIO - 1	JUDGEMENT - 1	JUDGEMENT FOR - 1

JUDGMENT - 1	JUDGMENT FOR IT - 1	LIABILITY - 1
LIKELY SUCCESS - 1	LOSE - 2	LOSE CUSTODY - 1
LOSS - 4	NONE - 3	OWNER LOSE - 1
PAY $1,500.00 - 1	PID FOR PL - 1	PLAINTF JUDGMNT - 1
PLUS VE - 1	RECOVERY 50% - 1	REDUCE - 1
RESOLUTION - 1	SETOFF ???? - 1	SETTLEMENT - 5
SUCCESS - 13	SUCESSFUL PLANT - 1	SUMMARY JUDGEMT - 1
TO BE SETTLED - 1	TO BE SUCCESS - 22	TO BE WINNER - 5
TO GET PYMENT - 1	TO LOSE - 4	TO STTLE 120K - 1
TO WIN - 70	TO WIN. - 1	UNCERTAIN - 2
UNSURE - 1	VICTORY - 1	WIN - 8
WIN ISSUE - 1	WON - 1	

Valid Cases = 200
Missing Cases = 196
Response Percent = 50.5 %

v) Actual outcome

-------- - 1	100% SUCCESS - 1	6,000 JUDGEMENT - 1
75% SUCCESSFUL - 1	9 MOS - 1	??????? - 1ACTION
DISMISSD - 1	AGREEMT UP HELD - 1	AS ABOVE - 2
AVOIDED TAKING - 1	CASH SETTLEMENT - 1	COMPROMISE - 1
CONDITIONAL DIS - 1	DAMAGES $40,000 - 1	DEF. SUCCESSFUL - 1
DISMISSAL - 8	DISMISSED W/COS - 1	DITTO - 1
DOSMISSAL - 1	FULL RECOVERY - 1	GOOD - 1
GOT SETTLEMENT - 1	HI SUPPORT - 1	I WON - 1
IN FRENCH - 1	JOINT CUSTODY - 1	JUDG. COND.STAY - 1
JUDGMENT - 3	JUDGMENT FOR IT - 1	JUDGMENT GRANTE - 1
LOSE - 5	LOSE CUSTODY - 1	LOSS - 10
LOST - 2	LOW - 1	MAT.HOMETO WIFE - 1
MINUS VE - 1	MODERATE - 1	N/A - 1
NARROWED ISSUES - 1	NO - 1	NO SETTLEMENT - 1
NONE - 1	NOT SUCCESSFUL - 1	NOT YET DECIDED - 1
ON RESERVE - 1	OVER SUCCESS - 2	OWNER WON - 1
PARTIAL SUCCESS - 1	PARTLLY WON - 1	PID FOR PL - 1
PRE-TRIAL SUCC - 1	PRTLLY SUCCESS - 1	REDUCED - 1
REDUCTION - 1	RESOLUTION - 1	SAME - 1
SAW OFF - 1	SETTLD ON TRIAL - 1	SETTLE ON TRIAL - 1
SETTLED - 2	SETTLED - PAID - 1	SETTLEMENT - 1
SETTLMNT GOTTEN - 1	STATUS QUO GOT - 1	STTLMT $280000. - 1
SUB. SUCCESS - 1	SUCCESS - 31	SUCCESS' - 1

SUCCESSFUL - 21
SUCESSFUL - 1
TRIAL @ DISMISS - 1
WASTE TIME - 1
WON TR & APPEAL - 1

SUCCESSFULL - 2
SUCESSFUL PLANT - 1
TRIAL GOTTEN - 1
WIN - 10

SUCCESSFULL - 3
TRIAL - 3
VICTORY - 1
WON - 22

Valid Cases = 193
Missing Cases = 203
Response Percent = 48.7 %

vi) How many months/years elapsed from the time that the case was brought to the court to the time it was completed?

1 - 1
1 1/2 YEARS - 1
1 YR @ 6 MONTHS - 3
10 - 1
12 - 1
18 MOS - 2
1YR @ SIX MONTH - 1
2 1/2 YRS - 1
2 YEARS - 4
2 YRS AND 6 MHT - 1
24 MONTHS - 3
3 - 2
3 MHTS - 1
3 YRS - 5
30 - 1
3YRS @ 6 MONTHS - 1
4 MON - 1
4 YRS - 4
6 MONTHS - 3
8 MONTHS - 2
DAYS - 1
FIVE - 1
FOUR MONTHS - 1
NINE MONTHS - 1
ONE MONTH - 4
SIX MONTHS - 18
THREE - 4
TWELVE - 1
TWO YEARS - 18

1 1/2 - 3
1 MONTH - 1
1 YR @ SIX MHTS - 1
10 MONTHS - 1
14 MONTHS - 5
1YR @ 3 MONTHS - 1
2 - 1
2 MONTHS - 1
2 YRS - 6
2.5 - 1
28 MOS - 1
3 1/2 MONTHS - 1
3 MOS - 1
3 YRS @ 8 MHTS. - 1
30 MONTHS - 1
3YRS @ SIX MHTS - 1
4 MONTHS - 2
5 YEARS - 1
6 YEARS - 1
87 - JULY 93 - 1
EIGHT MONTHS - 3
FIVE MONTHS - 3
FOUR WEEKS - 1
ONE - 2
ONE YEAR - 11
SIX YEARS - 3
THREE MONTHS - 10
TWO - 2

1 1/2 MONTH - 1
1 YR - 4
1 YR AND 6 MTHS - 1
11 MONTHS - 2
18 MONTHS - 3
1YR @ 6 MONTHS - 2
2 1/2 - 1
2 Y - 1
2 YRS @ SIX MHT - 1
2.8 YEARS - 1
2YRS @ 6 MHTS - 1
3 1/2 YEARS - 1
3 YEARS - 4
3 YRS AND 6 MHT - 3
36 MONTHS - 2
4 - 2
4 YEARS - 3
5 YRS - 1
6 YRS - 1
@ 1 YEAR - 1
ELEVEN MONTHS - 1
FIVE YEARS - 3
FOUR YEARS - 3
ONE HOUR - 1
SEVERAL MONTHS - 1
TEN MONTHS - 1
THREE YEARS - 9
TWO MONTHS - 6

Valid Cases = 216
Missing Cases = 180
Response Percent = 54.5 %

vii) How did you bill for the case?

Lump Sum	83	38.6 %
Monthly	16	7.4 %
Periodically	6	2.8 %
Quarterly	17	7.9 %
Specific Stages	64	29.8 %
Other	29	13.5 %
	---	---
Total	215	100.0 %

Missing Cases = 181
Response Percent = 54.3 %

viii) How did you calculate the fee for the case?

Blanket Fee	16	7.7 %
Hourly	167	80.3 %
Other	25	12.0 %
	---	---
Total	208	100.0 %

Missing Cases = 188
Response Percent = 52.5 %

ix) Particulars of the billing for this case:

Billing Particulars	Mean	Median	Mininum	Maximum	# Cases
Legal fees	10,011	4,000	0	200,000	187
Court fees	431	300	0	3,000	120
Medical Reports	1,055	550	0	6,000	14
Other expert reports	3,968	3,000	150	20,000	25
Records	349	150	0	1,383	26
Portion of agent fees	217	98	0	2,000	17
Disbursements for travel	195	78	0	2,000	34
Disbursements for telephone	188	50	0	4,000	64
Disbursements for photocopying/printing	415	100	2	7,200	106
Disbursements for couriers	101	48	0	1,000	50
Other Disbursements	306	100	0	2,000	42
Other	566	252	0	5,000	26
Total	12,379	4,410	1	300,000	134

x) What form of payment was used by the client to pay the account?

Regular installments	25	14.5 %
Irregular installments	12	6.9%
Paid in Full	97	56.1 %
Not Paid	14	8.1 %
Other	25	14.5 %
	---	---
Total	173	100.0 %

Missing Cases = 223
Response Percent = 43.7 %

xi) How did the client pay?

Cash	5	2.6 %
Cheque	155	79.5 %
Not Paid in full	2	1.0 %
Not paid in part	11	5.6 %
Other	22	11.3 %
Total	195	100.0 %

Missing Cases = 201
Response Percent = 49.2 %

xii) If the account was not paid, either in full or in part, how was the outstanding payment collected?

Assessment of the bill	1
Demand Letter	5
Lien on Property	1
Small Claims Court	3
Write Off	6
Other	5
Total	21

Missing Cases = 375
Response Percent = 5.3 %

Out-of-Court Settlement Involved:

18) Did you complete any civil cases during the last two years which involved an out-of-court settlement?

a)	Yes	489	96.1 %
b)	No	20	3.9 %
	Total	509	100.0 %

Missing Cases = 12
Response Percent = 97.7 %

Out-of-Court Settlement - Case with the Greatest Billing:

19) i) Type of case:

Breach of Contract	35	9.5 %
Business Law	36	9.7 %
Construction Lien	20	5.4 %
Consumer Problems	3	0.8 %
Family Law	76	20.5 %
Landlord/Tenant	6	1.6 %
Medical Malpractice	4	1.1 %
Motor Vehicle	79	21.4 %
Wrongful Dismissmal	16	4.3 %
Wills/Estates	5	1.4 %
Other	90	24.3 %
	---	---
Total	370	100.0 %

Missing Cases = 119
Response Percent = 75.7 %

ii) Whom did you represent?

Defendent	117	32.9 %
Plaintiff	236	66.3 %
Third Party	3	0.8 %
	---	---
Total	356	100.0 %

Missing Cases = 113
Response Percent = 72.8 %

iii) Methods tried to settle the case out of court:

- mediation 35
- pretrial 168
- case conference 11
- settlement meeting 161
- other methods 123
- none 16

iv) Expected outcome:

$1,500,000 - 1	$1.5-2 MIL WIN - 1	50% TO WIN - 1
@ $200,000 - 1	AS ASK - 1	AS EXPECTED - 1
AS SETTLED - 1	BETTER SETTLMNT - 1	BETTER THAN - 1
BETTER THAN 50% - 1	CASH SETTLE - 1	COMPROMISED SET - 1
COURT - 1	CUSTODY TO CLIE - 1	CUSTODY, PROPTY - 1
D TO PAY 2 MILL - 1	DISMISSAL - 3	DIV SUP/CUSTODY - 1
EQUALIZATION - 2	EVENTUAL SETTLM - 1	FAVOURABLE - 1
FINANCIAL GAIN - 1	GET 50%SPLIT - 1	GET PAYMENT - 1
GET PAYMENTS - 1	GET SETTLEMENT - 31	GET SETTLEMTN - 1
GET SETTLMENT - 8	GET TRIAL - 1	GIVE AND TAKE - 1
GRT DEGREE SUCC - 1	HIGHER - 1	IN OUR FAVOUR - 2
INJONCTION - 1	JDGMT 1,000,000 - 1	JUDG 800,000 - 1
JUDGEMENT - 1	JUDGMNT FOR PLT - 1	LARGE AWARD - 1
LARGE RECOVERY - 1	LOSE - 1	MED. SETTLEMENT - 1
MIXED - 1	MIXED SUCCESS - 1	N/A - 2
OUTCOME ACHIEVE - 1	PARTLLY SUCCESS - 1	PARTLLY WIN - 2
PAYMENT TO PLTF - 1	PLUS VE - 1	POOR - 1
PRTIALLY SUCCES - 1	PYMT ACCRUE BON - 1	RESOLUTION - 5
RESOLUTION PRET - 1	SAME - 2	SAME AS TOLD - 1
SETTLE - 3	SETTLE $175,000 - 1	SETTLE AT LIMIT - 1
SETTLED - 1	SETTLEMENT - 19	SETTLMNT/DISMIS - 1
SETTLMT 50000. - 1	SETTLMT BY APPL - 1	SUBSTANTIAL DAM - 1
SUCCESS - 14	SUCCESS 70-80% - 1	SUCCESSFUL - 2
TO BE SUCCESS - 26	TO BE WINNER - 7	TO COMPROMISE - 2
TO CONSENT - 1	TO GET $900,000 - 1	TO GET SETTLEMT - 1
TO GET SETTLMEN - 1	TO GET SETTLMNT - 2	TO GET SETTLMT. - 1
TO GET TRIAL - 1	TO LOSE - 5	TO LOSS - 1
TO SETTLED - 1	TO SUCCEED - 3	TO SUCCESS - 1
TO WIN - 109	TO WIN CUSTODY - 1	TRIAL - 3
TRIAL WIFE LOSE - 1	UNCERTAIN - 3	UNKNOWN - 4
UNSUCCESSFUL - 1	UNSURE - 2	VERY UNCERTAIN - 1
WASN'T SURE - 1	WE WOULD WIN - 1	WIN - 5

Valid Cases = 337
Missing Cases = 152
Response Percent = 68.9 %

v) Actual outcome:

$200,000 - 1	$350,000 - 1	$720,000 - 1
150,000 - 1	50% GOTTEN - 1	50% WON - 1

80 % SUCCESSFUL - 1
AS ABOVE - 3
AS ASK - 1
AS EXPECTED - 3
AS SETTLED - 1
BETTER THAN EXP - 1
CASE SETTLED - 2
CASH SETTLE - 1
CLOSE - 1
COM. SETTLEMENT - 1
CONSENT - 1
CSTODY BY AGEEM - 1
CUSTODY - 1
CUSTODY SPLIT - 1
D TO PAY 2 MILL - 1
DAMAGES COVERED - 1
DEF PY $ 25,000 - 1
DISCONTINUED - 1
DISMISSAL - 3
DISSMISSAL/SETM - 1
DIVISION GOTTEN - 1
EMP PD PENSION - 1
EQUALIZATION - 1
FAVOURABLE - 1
FINANCIAL GAIN - 1
GET COMPROMISE - 1
GET REDUCED PYM - 1
GET SETTLEMENT - 2
GIVE AND TAKE - 1
GOOD SETTLEMENT - 1
GOT SETTLEMENT - 3
GREAT - 1
I WON - 1
JUDGEMENT & SET - 1
JuDGMENT - 1
LARGE RECOVERY - 1
LARGE SETTLEMNT - 1
LOSE - 2
LOSS - 4
LOST - 1
LOWER - 1
MED. SETTLEMENT - 1
N/A - 2
NARROW DISCUSSN - 1
NO - 1
NO DISCLOSURE - 1
OVER SUCCESS - 7
OVER SUCCESSFUL - 1
PAID $100,000 - 1
PAID 75% - 1
PAID SUB. SUM - 1
PARTIALLY WON - 1
PARTLLY SUCCESS - 5
PARTLLY WIN - 1
PARTLLY WON - 5
PARTTLY SUCCESS - 1
PAYMENT TO PLTF - 1
PAYMENT(WON) - 1
PAYMNT $150,000 - 1
PD SETTLEMENT - 1
PENDING - 1
PLTIFF WITHDRWN - 1
PLUS VE - 1
PRTIALLY SUCCES - 1
PRTLLY SUCCESS - 1
PRTLLY WIN - 1
PYMT ACCRUE BON - 1
PYMT OF $2.8 MI - 1
PYMT OF AMOUNT - 1
RECOVERED 100% - 1
RESOLUTION - 2
RESOLVED - 1
RESULUTION - 1
SAME - 3
SETTEMNT GOTTEN - 1
SETTL $117,000. - 1
SETTLD $850,000 - 1
SETTLE - 3
SETTLE $165,000 - 1
SETTLE 600,000 - 1
SETTLE 75% CLAI - 1
SETTLE AMOUNT - 1
SETTLE AT LIMIT - 1
SETTLE COMPROMI - 1
SETTLED - 6
SETTLED CUSTODY - 1
SETTLED ON TRIL - 1
SETTLEMENT - 27
SETTLEMENT CASH - 1
SETTLEMENT(WIN) - 1
SETTLMNT $50000 - 1
SETTLMNT GOTTEN - 38
SETTLMT 40000. - 1
SETTLMT BY APPL - 1
SETTMT 250,000. - 1
SO SO AS RESOL - 1
STTLEMNT GOTTEN - 1
STTLMENT GOTTEN - 1
SUB. SUCCESS - 1
SUBSTANTIAL DAM - 1
SUCCESS - 52
SUCCESSFUL - 37
SUCCESSFULLY - 2
TENANTS LEFT - 1
TO WIN - 1
WEAK SETTELMENT - 1
WIN - 6
WIN IN PART - 1
WON - 27

Valid Cases = 336
Missing Cases = 153
Response Percent = 68.7 %

vi) How many months/years elapsed from the time that the case was brought to the court to the time it was completed?

1 - 2
1 YEAR + - 1
1 YR @ 8 MONTHS - 1
1 YR AND 6 MHTS - 6
1.5 YEARS - 1
10 YRS - 1
12 MONTHS - 1
14 MONTHS - 2
16 MONTHS - 1
18 MOS - 1
1YR @ SIX MHTS. - 1
2 1/2 - 1
2 MOS - 1
2 YRS @ 6 MHTS. - 2
2 YRS @ 9 MTHS. - 1
2 YRS AND 6 MTH - 1
2YR @ 6 MONTHS - 1
2YRS AND 6 MHTS - 1
3 ERA YEARS - 1
3 YR @ 6 MONTHS - 1
3 YRS AND 6 MHT - 1
3.5 - 1
4 + YEARS - 1
4 YEARS - 12
4 YRS @6 MONTHS - 1
5 YEARS - 6
6 1/2 MONTHS - 1
6 MOS - 1
7 YEARS - 1
9 MONS - 1
?????? - 1
AVE 3 - 5 YRS - 1
ELEVEN MONTHS - 1
FIVE - 2
FOR MONTHS - 1
LESS 1 YEAR - 1
NINE YEARS - 1
ONE WEEK - 1
OVER 2 YEARS - 1

1 1/2 YR - 1
1 YR - 4
1 YR @ SIX MHTS - 1
1 YR AND 6 MTHS - 1
1/2 HR - 1
11 MHTS - 1
12 MOS - 1
15 MONTHS - 4
18 MHTS - 1
19 MONTHS - 1
2 - 4
2 1/2 MONTHS - 1
2 YEARS - 4
2 YRS @ 6 MONTH - 2
2 YRS AND 5 MHT - 1
2.5 YEARS - 1
2YRS @ 6 MHTS - 1
3 - 3
3 MONTHS - 3
3 YRS - 7
3 YRS AND 9 MHT - 1
3YRS @ 6 MONTHS - 1
4 1/2 - 2
4 YRS - 9
4-5 YEARS - 1
5 YRS - 2
6 MHTS - 1
6 YEARS - 4
7 YRS - 2
9 MOS - 1
ABOUT 2 YEARS - 1
EIGHT MONTHS - 6
FEW MONTHS - 1
FIVE MONTHS - 3
FOUR - 1
N/A - 4
ONE - 1
ONE YEAR - 9
SEVEN MONTHS - 2

1 YEAR - 7
1 YR @ 6 MONTHS - 5
1 YR AND 5 MHTS - 1
1-5 YEARS - 1
10 MONTHS - 1
12 - 1
13 MONTHS - 2
16 - 1
18 MONTHS - 5
1YR @ 6 MONTHS - 2
2 + YEARS - 1
2 1/2 YEARS - 3
2 YRS - 12
2 YRS @ 6 MONTS - 1
2 YRS AND 6 MHT - 3
24 MONTHS - 1
2YRS @ 6 MONTHS - 2
3 1/2 YEARS - 1
3 YEARS - 8
3 YRS @ 6 MHTS - 1
3-4 YEARS - 1
4 - 3
4 1/2 YRS - 1
4 YRS @ 6 MHTS - 1
5 - 3
5 YRS. - 1
6 MONTHS - 2
6 YRS @ 6 MHTS - 1
8 MONTHS - 1
9 YEARS - 1
APPROX 1 1/2 HS - 1
EIGHT MONTHS. - 1
FIFTY MONTHS - 1
FIVE YEARS - 12
FOUR YEARS - 15
NINE MONTHS - 3
ONE MONTH - 1
ONE YR 7 MONTHS - 1
SEVEN YEARS - 4

SIN YEARS - 1	SIX - 2	SIX MONTHS - 1
SIX YEARS - 2	SIXTY MONHTS - 1	SUCCESS - 1
TEN - 1	TEN MONTHS - 1	TEN YEARS - 1
THREE - 2	THREE MONTHS - 2	THREE YEARS - 21
TWELVE - 2	TWELVE MONTHS - 1	TWENTY MONTHS - 2
TWO - 2	TWO MONTHS - 7	TWO YEARS - 26

Valid Cases = 357
Missing Cases = 132
Response Percent = 73.0 %

vii) How did you bill for the case?

Lump Sum	137	37.6 %
Monthly	45	12.4 %
Periodically	8	2.2 %
Quarterly	29	8.0 %
Specific Stages	118	32.4 %
Other	27	7.4 %
	---	---
Total	364	100.0 %

Missing Cases = 125
Response Percent = 74.4 %

viii) How did you calculate the fee for the case?

Blanket Fee	25	6.9 %
Hourly	299	83.1 %
Other	36	10.0 %
	---	---
Total	360	100.0 %

Missing Cases = 129
Response Percent = 73.6 %

ix) Particulars of the billing for this case (in $):

Billing Particulars	Mean	Median	Mininum	Maximum	# Cases
Legal fees	59,020	20,000	0	2,200,000	297
Court fees	923	380	0	25,000	213
Medical Reports	3,060	2,000	(20,000)	20,000	107
Other expert reports	13,648	2,500	0	800,000	107
Records	1,238	302	0	25,000	76
Portion of agent fees	5,156	159	0	112,000	56
Disbursements for travel	3,245	100	9	196,000	94
Disbursements for telephone	608	148	0	23,000	136
Disbursements for photocopying/printing	2,174	200	10	230,000	194
Disbursements for couriers	292	100	0	10,000	113
Other Disbursements	1,174	225	0	21,000	87
Other	6,547	770	0	250,000	54
Total	71,311	22,500	150	1,750,000	205

x) What form of payment was used by the client to pay the account?

Regular Installments	51	17.0 %
Irregular Installments	31	10.3 %
Paid in Full	168	56.0 %
Not Paid	3	1.0 %
Other	47	15.7 %
	---	---
Total	300	100.0 %

Missing Cases = 189
Response Percent = 61.3 %

xi) How did the client pay?

Cash	20	7.0 %
Cheque	211	73.8 %
Not paid in full	1	0.3 %
Nor paid in part	3	1.0 %
Other	51	71.8 %
	---	---
Total	286	100.0 %

Missing Cases = 203
Response Percent = 58.3 %

xii) If the account was not paid, either in full or in part, how was the outstanding amount collected?

Assessment of the bill	2	10.0 %
Collection agency	1	5.0 %
Demand Letter	4	20.0 %
Lien on property	1	5.0 %
Other	10	50.0 %
Small Claims court	2	10.0 %
	---	---
Total	20	100.0 %

Missing Cases = 469
Response Percent = 4.1 %

19) ***Out of Court Settlements - Case with the Least Billing***

i) Type of case:

Breach of Contract	23	7.5 %
Business Law	45	14.7 %
Construction Lien	17	5.5 %
Consumer Problems	9	2.9
Family Law	68	22.1 %
Landlord/Tenant	9	2.9 %
Medical Malpractice	1	0.3 %
Motor Vehicle	29	9.4 %
Other	71	23.1 %
Small Claims	2	0.7 %
Wrongful Dismissmal	31	10.1 %
Wills/Estates	2	0.7 %
	---	---
Total	307	100.0 %

Missing Cases = 182
Response Percent = 62.8 %

ii) Whom did you represent?

Defendent	114	38.5 %
Plaintiff	181	61.1 %
Third Party	1	0.3 %
	---	---
Total	296	100.0 %

Missing Cases = 193
Response Percent = 60.5 %

iii) Methods tried to settle the case out of court

- mediation 17
- pretrial 69
- case conference 6
- settlement meeting 90
- other methods 127
- none 29

iv) Expected outcome:

$1200 - 1	$25,000 - 1	100 RECOVERY - 1
20,000 - 1	??????? - 1	???????? - 1
?????????? - 1	??????????? - 1	AS EXPECTED - 1
CLAIM DROPPED - 1	CLIENT PAY $10K - 1	CLIENT TO PAY - 1
COMPROMISED SET - 1	CUSTODY-ACCESS - 1	CUT LOSS FOR CL - 1
DISMISSAL - 1	EVIC OR PYMENT - 1	EXPECTED TO WIN - 1
FAVOURABLE - 1	FINANCIAL GAIN - 1	FULL PAYMENT - 1
GET 90%SPLIT - 1	GET CUSTODY - 1	GET SETTELMENT - 2
GET SETTLEMENT - 20	GET SETTLMENMT - 1	GET SETTLMENT - 7
GET TRIAL - 1	GIVE AND TAKE - 1	GO TO COURT - 1
GOOD - 1	I WASN'T SURE - 1	IN OUR FAVOUR - 1
JDGE, NO RECOVE - 1	JUDGEMENT - 1	JUDGMNT FOR PLT - 1
LOSS - 1	LOW SUPPORT - 1	MODEST DAMAGES - 1
NILL - 1	NO CHANGE - 1	NOMINAL SETTLMT - 1
NONE - 1	ON OUR FAVOUR - 1	OUTCOME ACHIEVE - 1
PAYMENT $ - 1	PAYMENT OF PART - 1	PAYMENT TO PLTF - 1
PROTRACTED LITI - 1	PYMT BY CLIENT - 1	RESOLUTION - 1
SAME - 2	SAME AS TOLD - 1	SETTLE - 2
SETTLE $16,000 - 1	SETTLEMENT - 18	SETTLMENT - 1
SMALL AWARD - 1	SMALL SETTLEMEN - 1	SUCCESS - 11
SUCCESSFUL - 1	TO BE SETTLED - 2	TO BE SUCCESS - 24
TO BE WINNER - 5	TO COLLECT SOME - 1	TO COMPROMISE - 1
TO GET $7500.00 - 1	TO GET COMPROMI - 1	TO GET SETTLMNT - 2
TO LOSE - 1	TO SETTLE - 1	TO SUCCEED - 2
TO SUCCESS - 1	TO WIN - 95	TO WIN' - 1
TRIAL - 1	UN CERTAIN - 1	UNKNOWN - 5
VICTORY - 1	WE WOULD PAY - 1	WHAT I GOT - 1
WIN - 5	WIN 12 MTHS SRY - 1	WORSE - 1

Valid Cases = 271
Missing Cases = 218
Response Percent = 55.4 %

v) Actual outcome:

$25,000 - 1	$700 - 1	44% RECOVERY - 1
5,000 - 1	50%RECOVERED - 1	95% GOTTEN - 1
????????? - 1	AS ABOVE - 1	AS EXPECTED - 3
CASE SETTLED - 1	CL PD $10K DAM - 1	CLAIM DROPPED - 1

CLIENT PD $750 - 1	CLIENT TO PAY - 1	CLOSE - 1
COM. SETTLEMENT - 1	CUSTDY TO MOTHE - 1	CUSTODY - 1
CUSTODY GOTTEN - 1	CUT LOSS FOR CL - 1	DEF PYS $200.00 - 1
DEFAULT JUDGMNT - 1	DISCONTINUED - 1	DISMISSAL - 4
FAVOURABLE - 1	FINANCIAL GAIN - 1	FULL RECOVERY - 1
GET DIVORCE - 1	GET SETTLEMENT - 1	GIVE AND TAKE - 1
GOOD - 1	GOOD DEAL GOTTN - 1	GOT PYMNT. - 1
GOT SETTLEMENT - 4	HI SUPPORT - 1	LOSE - 1
LOSS - 5	MIXED SETTLEMET - 1	MODEST DAMAGES - 1
MORE THAN SUCCS - 1	NEGOTIATED RESO - 1	NO CHANGE - 1
NOMINAL PAYMENT - 1	NONE - 1	OVER SUCCESS - 1
PARTLLY SUCCESS - 3	PARTLLY WON - 4	PAYMENT - 1
PAYMENT OF PART - 1	PAYMENT TO PLTF - 1	PD SETTLEMENT - 1
PRTLLY SUCCESS - 2	PYMT $HIGHER - 1	PYMT 2/3 CLAIM - 1
PYMT OF 2,OOO. - 1	QUICK RESOLUTIN - 1	RELEASE - 1
RESOLUTION - 1	SAME - 2	SETTEMNT GOTTEN - 1
SETTLD $8500.00 - 1	SETTLE - 3	SETTLE $16,000 - 1
SETTLE $500.00 - 1	SETTLE 15,000 - 1	SETTLE AMOUNT - 1
SETTLED - 3	SETTLED ON TRIL - 1	SETTLEMENT - 20
SETTLEMENT CASH - 1	SETTLEMENT LESS - 1	SETTLMNT GOTTEN - 31
SETTLMNT NEGOTD - 1	SETTLMT $2,000. - 1	SIGNED AGREEMT - 1
SMALL SETTLEMEN - 1	STLMNT $15,989. - 1	STTLMT GOTTEN - 1
SUB. SUCCESS - 1	SUCCESS - 43	SUCCESS SETTLMT - 1
SUCCESSFUL - 32	SUCCESSFULLY - 2	TIME GIVEN - 1
TRIAL - 1	VERY SMALL AWAR - 1	WE PAID - 1
WHAT I GOT - 1	WIN - 7	WIN PARTIALLY - 1
WON - 29		

Valid Cases = 271
Missing Cases = 218
Response Percent = 55.4 %

vi) How many months/years elapsed from the time that the case was brought to the court to the time it was completed?

0 - 1	1 - 4	1 1/2 - 1
1 1/2 YEARS - 3	1 MO - 1	1 MON - 2
1 MONTH - 10	1 MOS - 1	1 WEEK - 2
1 YEAR - 1	1 YR - 4	1 YR @ 6 MONTHS - 1
1 YR AND 6 MTHS - 1	1.8 MONTHS - 1	10MHTS - 1
15 MONTHS - 1	16 MONTHS - 1	18 MONTHS - 1
1YR @ 6 MONTHS - 1	2 - 3	2 DAYS - 2

2 MHTS - 2	2 MO - 1	2 MONTHS - 11
2 MTHS - 1	2 WEEKS - 2	2 YEARS - 7
2 YRS - 4	2 YRS @ 6 MHTS - 1	2 YRS @ 6 MONTS - 1
2-3 YEARS - 1	24 MONTHS - 2	27 MONTHS - 1
2YRS @ 6 MONTHS - 1	3 + - 1	3 MHTS - 3
3 MONTHS - 6	3 MOS - 1	3 MOTHS - 1
3 WEEKS - 1	3 YEARS - 4	3 YR @ 6 MONTHS - 1
3 YRS - 1	30 DAYS - 1	36 MONTHS - 1
3YRS @ 6 MONTHS - 1	4 - 4	4 MONTHS - 3
4 MOS - 1	4 YEARS - 1	4 YRS - 1
4-5 MONTHS - 1	5 - 1	5 MONTHS - 1
6 - 1	6 MONTHS - 6	6 MOS - 4
6 MOS. - 1	8 MHTS - 2	8 MONTHS - 2
8 MOS - 1	80% - 1	???????? - 1
EIGHT MONTHS - 5	EIGTH MONTHS - 1	FEW MONTHS - 1
FIVE MONTHS - 2	FIVE WEEKS - 1	FIVE YEARS - 4
FOUR - 2	FOUR MONTHS - 6	FOUR YEARS - 4
LESS 1 YEAR - 1	MONTHS - 1	N/A - 2
NINE MONTHS - 3	ONE - 1	ONE MONTH - 11
ONE MONTHS - 1	ONE WEEK - 3	ONE YEAR - 12
ONE YEAR' - 1	SEVEN MONTHS - 1	SEVEN YEARS - 1
SIX MONTHS - 1	SIX MONTHS - 26	SIX WEEKS - 3
SIX YEARS - 1	THREE - 2	THREE DAYS - 1
THREE MONTHS - 21	THREE YEARS - 8	TWELVE MONTHS - 2
TWO - 3	TWO MONTHS - 19	TWO WEEKS - 3
TWO YEARS - 3		

Valid Cases = 289
Missing Cases = 200
Response Percent = 59.1 %

vii) How did you bill for the case?

Lump Sum	173	59.5 %
Monthly	22	7.6 %
Other	32	11.0 %
Periodically	5	1.7 %
Quarterly	13	4.5 %
Specific Stages	46	15.8 %
	---	---
Total	291	100.0 %

Missing Cases = 198
Response Percent = 59.5 %

viii) How did you calculate the fee for the case?

Blanket Fee	33	11.3 %
Hourly	215	73.9 %
Other	43	14.8 %
Total	291	100.0 %

Missing Cases = 198
Response Percent = 59.5 %

ix) Particulars of the billing for this case (in $):

Billing Particulars	Mean	Median	Mininum	Maximum	# Cases
Legal fees	2,467	800	0	45,000	245
Court fees	228	125	0	3,000	127
Medical Reports	755	500	0	5,761	33
Other expert reports	838	300	0	3,500	21
Records	243	100	0	2,000	26
Portion of agent fees	85	75	0	300	21
Disbursements for travel	189	27	0	4,373	34
Disbursements for telephone	75	28	3	1,000	60
Disbursements for photocopying/printing	91	31	1	1,000	122
Disbursements for couriers	33	20	0	125	57
Other Disbursements	146	25	0	2,435	43
Other	163	40	0	2,296	32
Total	3,274	1,000	0	54,175	175

x) What form of payment was used by the client to pay the account?

Regular Installments	18	17.3 %
Irregular Installments	9	3.6 %
Paid in Full	165	66.5 %
Not Paid	6	2.4 %
Other	50	20.2 %
	---	---
Total	248	100.0 %

Missing Cases = 241
Response Percent = 50.7 %

xi) How did the client pay?

Cash	14	5.9 %
Cash Card	1	0.4 %
Cheque	185	77.7 %
Not paid in part	4	1.7 %
Other	34	14.3 %
	---	---
Total	238	100.0 %

Missing Cases = 251
Response Percent = 48.7 %

xii) If the amount was not paid, either in full or in part, how was the outstanding payment collected?

Assessment of the bill	1	11.1 %
Demand Letter	2	22.2 %
Other	5	55.6 %
Small Claims court	1	11.1 %
	---	---
Total	9	100.0 %

Missing Cases = 480
Response Percent = 1.8 %

Retainer Fees

20) i) In what percentage of cases do you request a retainer fee be paid?

a)	Under 5%	59	11.5 %
b)	5-10%	41	8.1 %
c)	11-24%	51	9.9 %
d)	25-49%	69	13.5 %
e)	50-74%	96	18.7 %
f)	75-99%	129	25.1 %
g)	100%	68	13.3 %
	Total	513	100.0 %

Missing Cases = 8
Response Percent = 98.8 %

ii) At what stage in the process is the retainer fee paid if charged?

a)	Prior to any work being completed	230	46.1 %
b)	Min. 1 hr of work completed	116	23.2 %
c)	Min. 2 hr of work completed	67	13.4 %
d)	Min. of 3-5 hrs of work completed	59	11.8 %
e)	More than 5 hrs of work completed	27	5.4 %
	Total	499	100.0 %

Missing Cases = 22
Response Percent = 95.8 %

iii) On average, what proportion of the final bill does the retainer fee compose?

a)	Under 5%	82	16.6 %
b)	5-10%	127	25.7 %
c)	11-24%	168	33.9 %
d)	25-49%	77	15.6 %
e)	50-74%	28	5.7 %
f)	75-99%	10	2.0 %
g)	100%	3	0.6 %
	Total	495	100.0 %

Missing Cases = 26
Response Percent = 95.0 %

21) Did the respondent make any additional comments?

Yes	347	66.6%

BACKGROUND INFORMATION:

22) What is your gender?

a)	Female	95	18.4 %
b)	Male	421	81.6 %
	Total	516	100.0 %

Missing Cases = 5
Response Percent = 99.0 %

23) In which age range do you fit?

a)	25-29	30	5.8 %
b)	30-34	100	19.3 %
c)	35-39	119	23.0 %
d)	40-44	92	17.8 %
e)	45-49	95	18.3 %
f)	50-64	74	14.3 %
g)	65 and over	8	1.5 %
	Total	518	100.0 %

Missing Cases = 3
Response Percent = 99.4 %

24) What is the highest level of legal education you have attained?

a)	Bachelors degree	476	93.0 %
b)	Masters degree	32	6.3 %
c)	Doctoral degree	4	0.8 %
		---	---
	Total	512	100.0 %

Missing Cases = 9
Response Percent = 98.3 %

25) What was the highest level of non-legal post-secondary education you have attained?

a)	No other post sec	53	10.3 %
b)	Bachelors degree	378	73.7 %
c)	Masters degree	44	8.6 %
d)	Doctoral degree	1	0.2 %
e)	Other	37	7.2 %
		---	---
	Total	513	100.0 %

Missing Cases = 8
Response Percent = 98.5 %

26) In what year were you called to bar?

Mean	1981
Median	1982
Minimum	1942
Maximum	1994

Valid Cases = 517
Missing Cases = 4
Response Percent = 99.2 %

27) In total, how many years have you been in private prctice?

Mean	12.8
Median	11
Minimum	1
Maximum	49

Valid Cases = 515
Missing Cases = 6
Response Percent = 98.8 %

28) Since your call to the bar, in what other capacities have you been employed? (Check as many as apply)

a)	Government lawyer	34
b)	Legal counsel for a business	36
c)	Legal counsel for a non-profit organization	32
d)	Government, non-legal position	11
e)	Other	86

ACCOPRESS®

NO. 2507

BF - RED	BY - YELLOW
BG - BLACK	BA - TANGERINE
BD - GREY	BB - ROYAL BLUE
BU - BLUE	BX - EXECUTIVE RED
BP - GREEN	

SPECIFY NO. & COLOR CODE

ACCO CANADIAN COMPANY LTD.
TORONTO CANADA